Commercial Law World

The official publication of the Commercial Law League of America



Contents

October/November/December 2013 Volume 28 • Issue 4

Features



8

Litigation in Brazil: The Difficulties and Alternatives

Find out what attorneys need to know about handling cases the South American country.

By Octávio Aronis, Aronis Advogados



12

Recent Developments Concerning the Fraud Exception to the Parol Evidence Rule in California

Attorneys may face new challenges in cases where parties claim an oral promise contradicts a written agreement By Robert L. Pollak, Glassberg, Pollak & Associates



14 The Terror At Your Kitchen Table

Most debtors are unfortunate companies or individuals who've failed to pay or settle obligations. However, bogus filings, fueled by a misuse of public records, can cause significant issues for collection attorneys. Learn to look for key warning signs.

By David Cook, Cook Collection Attorneys, PLC

Industry Information

- **6** Legal News Round-Up Find out the latest legislative news from Washington.
- **24** Ethics and Professionalism
 In this issue's ethics column,
 Robert Bernstein discusses what
 happens when court, a title dispute,
 and a prior bankruptcy filing collide.
- **25** Tales From The Front
 Our faithful columnist almost falls prey to a tricky complex con.

League Views:

- **2** The President's Page CLLA president Jeffrey Schatzman ref ects on some recent League changes.
- 27 Viewpoint

Executive Vice President Tony Hilvers discusses some triedand-true techniques that are helping to fuel the CLLA's success.

28 CLLA Flashback

Our latest historical find includes scenic slides from CLLA events of the past century.

Member News:

- **20** Member News
 The latest news from CLLA members around the globe.
- **23** Newly Admitted Members Find out who joined the CLLA in August and September.