CLLA
COMMERCIAL LAW LEAGUE OF AMERICA
EXPERTISE • INSIGHT • RESULTS

CLLA EASTERN REGION CONFERENCE

Ethics & Etiquette in the Technological Age

NOVEMBER 6-7, 2024

IN-PERSON & VIRTUAL

Manhattan Penthouse
New York, NY

EARLY REGISTRATION ENDS FRIDAY, OCTOBER 4, 2024
REGULAR REGISTRATION ENDS FRIDAY, OCTOBER 18, 2024

Ethics & Etiquette in the Technological Age

EVENT LOCATION

Manhattan Penthouse
80 Fifth Avenue, 17th Floor
New York, NY 10011
Phone: 212-627-8838

Join the CLLA in New York City for a conference full of opportunities to enhance the value of Creditors' Rights Attorneys, Commercial Collection Agencies and Law Lists.

Meet with colleagues for stimulating, in-depth discussions and attend exclusive education events that will address issues that matter to you and speak to you about the current state of our industry. Take advantage of the change to network and learn from others who have knowledge and experience to share. Attend to receive the quality offerings you have come to expect from CLLA in an exciting in-person setting.

ACCOMMODATIONS

There is no room block associated with this conference. However, several hotels are located within a reasonable walking distance to the Manhattan Penthouse:

Hyatt Union Square New York
(7 min, 0.3 miles)
WELCOMING PARTY LOCATION
134 Fourth Avenue
New York, NY 10003
(212) 253-1234

Washington Square Hotel
Greenwich Village (11 min, 0.5 miles)
103 Waverly Place
New York, NY 10011
(212) 777-9515

SpringHill Suites New York
Midtown Manhattan/Park Avenue
(17 min, 0.7 miles)
111 East 24th Street
New York, NY 10010
212-529-4240

Parking for Manhattan Penthouse:
Imperial Parking Systems
7 East 14th Street
Phone: 212-691-5786
$20 per car for the day with ticket validation in the coat check area.

Please join us in New York City in November for the annual Eastern Region Conference of the Commercial Law League of America.

Joe Molinaro

The conference will begin with our **traditional Welcome Party** on **Wednesday, November 6, 2024**, at the Bowery Chandelier Room at the Hyatt Union Square.

The following day, we will meet at the **Manhattan Penthouse** known for its panoramic views of the historic Union Square neighborhood for **a day full of education and networking.** We will start with a deluxe breakfast before starting the education sessions. This year we are focusing our programs on **Ethics and Etiquette in the Technological Age.** In addition to the top-notch education, there will be plenty of time to catch up with old friends, to make new ones and most importantly time to market ourselves.

Conference Experience

- Networking opportunities on Wednesday and Thursday evenings
- Fabulous breakfast and luncheon buffets on Thursday
- Installation of new Officers and Council Members of the Eastern Region
- Presentation of the Warren Pinchuck Volunteer Service Award

Richard R. Grayson, Esq., a well-known speaker on the subject of attorney ethics will start off our education followed by **Marc Miceli** of S. Mitnick Law PC, and **myself** to discuss recent developments and updates in *Assignments for the Benefit of Creditors.* Our **panel of Agency/Forwarder and Lists** will speak on the topics we deal with daily in our practices during *"Harmonizing Perspectives Between Forwarders and Receivers – Tales from the Trail",* a loose reprisal on "When Good Forwarders Go Bad" spearheaded by **Robert Ash** of Radius Global Solutions and including **Michael A. Hynum**, Hynum Law, and **Don B. Scott**, Wright Holmes Law List. **Ben Farrow,** Anderson, Williams & Farrow, and **WIlliam Thrush**, Friedman, Framme & Thrush, PA, will demonstrate how to apply model rules to provide guidance in *Ethical Tips from Movies and TV Lawyers-Part 2.*

I am pleased to host **Hon. Lisa G. Beckman**, U S Bankruptcy Court, Southern District of New York, NY, as she presents *Ethics and Etiquette in the Courts: A View from the Bench*, which will include critical issues from actual cases where ethical dilemmas and courtroom etiquette played pivotal roles.

During lunch, I have the honor of **passing the gavel to Chair Elect William Thrush,** after which he will swear in the **new 2024-2025 Eastern Region Executive Council.** We will also be honoring this years' **winner of the Warren Pinchuck Award.** Following our education program, we will have a social hour.

Please join me in New York in November! While we hope you can attend in-person, there will be an option to attend virtually for those that are unable to make the trip.

Joseph A. Molinaro
Eastern Region Chair

WHO SHOULD ATTEND

Professionals who benefit the most are those who attend structured meetings to maximize contact with colleagues from around the US, Canada and abroad. This **in-person** and **virtual** conference attracts an audience of professionals from various aspects of the commercial law arena interested in forming business connections. The conference site and schedule will allow you to do business and still take advantage of all that New York City has to offer. Visit www.CLLA.org/events for more details.

CONGRATULATIONS

Timothy Wan

Warren Pinchuck Volunteer Service Award Winner

The Eastern Region of the Commercial Law League of America is proud to announce Timothy Wan as the recipient of the 2024 Warren Pinchuck Volunteer Service Award.

Tim's efforts cannot be summarized in this brief note of congratulations. Simply put, his consistent contributions and stewardship, have helped make the region the success that it is. Tim's dedication and service make him the ideal candidate to receive this prestigious award.

REGISTRATION FEE

Registration Deadline is **Friday, October 18, 2024.**

Registration Fee	Early Bird* Thru 10/18
CLLA & IACC Members	$579
Spouse/Guest**	$249
Non-Members	$1158
Virtual	$495

**Disclaimer: CLE credit available to attendees in qualifying states who register on or before October 4. We cannot guarantee state accreditation after October 4.*

***Please note that business colleagues are not eligible to register under this category.*

Member/Non-Member Registration Fee Includes:

- Welcome reception
- Educational sessions
- Continuing legal education (CLE)
- Continuing education units (CEU)
- Breakfast, AM/PM breaks, luncheon and cocktail hour

Spouse/Guest* Registration Fee Includes:

- Wednesday welcome reception
- Thursday breakfast, lunch, and cocktail hour

Cancellation Policy

Cancellations must be submitted in writing to dawn.federico@clla.org. Registration fee refunds will be granted on the following schedule: Cancellation notices received on or before October 18, 2024, will receive 100% refund less $50 processing fee. Notices received between October 19-October 26 will receive a 50% refund. No refund will be provided for notices received on or after October 27.

Become A Sponsor

SPONSORSHIP OPPORTUNITY: $175

Get your firm's logo placed on the CLLA Events page, conference eblasts, NewsWire, AGENCYAction and opening slides at all sessions.

EXCLUSIVE SPONSORSHIP OPPORTUNITY: *SOLD*

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In addition to the sponsorship benefits above, this exclusive opportunity will prominently display your company logo at the event charging station inside the event room.

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NETWORK

Wednesday, November 6, 2024

4:00 p.m. – 6:00 p.m.

Welcoming Party

We look forward to seeing you at our **traditional Welcome Party** on **Wednesday, November 6, 2024**, at the Bowery Chandelier Room at the Hyatt Union Square.

Bowery Road
Chandelier Room (inside Hyatt Union Station)
132 4th Avenue • New York, NY 10003
212-432-1324

Schedule of Events

WEDNESDAY, NOVEMBER 6, 2024 Hyatt Union Station, 132 4th Avenue, New York, NY 10003

4:00 – 6:00 p.m. **Welcome Party. Join us for lite bites. Open bar.**
Bowery Road, Chandelier Room (inside Hyatt Union Station)

6:00 p.m. **Dinner on your own.**

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THURSDAY, NOVEMBER 7, 2024 Manhattan Penthouse, 80 5th Avenue, 17th Floor, New York, NY 10011

8:00 – 8:45 a.m. BREAKFAST AND WELCOME WITH OPENING REMARKS BY JOE MOLINARO

8:45 – 9:45 a.m. ETHICAL AND ETIQUETTE CONSIDERATIONS IN THE MODERN AGE

ETHICS CREDIT

Even with a changing technological landscape, the ethical duties of lawyers – to clients, to courts, to third parties – remains paramount. Join us for this practical, interactive session with a seasoned professional responsibility attorney as we review the basics. This session will discuss standards of professionalism, common pitfalls, heightened exposures facing collection practitioners and related considerations in the age of remote work. CLE CEU (1 hr)

SPEAKER: **Richard E. Grayson,** *The Law Offices of Richard E. Grayson,* White Plains, NY

9:45 – 10:00 a.m. NETWORKING BREAK

10:00 – 11:00 a.m. ASSIGNMENTS FOR THE BENEFIT OF CREDITORS, RECENT DEVELOPMENTS AND UPDATES

This program will feature a discussion of the general practice of assignments for the benefit of creditors. Key differences between the various states will be highlighted as well as the proposed Uniform Law Commission's Assignment for the Benefit of Creditors Act and how this legislation will provide uniformity in the assignment practice. The panelists will also address litigation tactics used by Assignee's to maximize the debtor's estate and defenses available to creditors relating to preferences and other litigation devices employed by Assignees.

PANELISTS: **Marc D. Miceli,** *S. Mitnick Law PC,* Oldwick, NJ; **Joseph A. Molinaro, Esq.,** *Law Offices of Joseph A. Molinaro, LLC,* Wyckoff, NJ CLE CEU (1 hr)

11:00 – 11:15 a.m. NETWORKING BREAK

11:15 a.m. – 12:15 p.m. HARMONIZING PERSPECTIVES BETWEEN FORWARDERS AND RECEIVERS – TALES FROM THE TRAIL

What do you do when…a loose reprisal on "When Good Forwarders Go Bad". Our speakers will facilitate another practical discussion on handling cases where: Communications have broken down; You are not getting the information you need; Your attorney or forwarder isn't giving what you need; Your attorney has fronted costs without approval. Plus, many more topics for a very lively interactive discussion. Don't miss it! CLE CEU (1 hr)

PANELISTS: **Robert Ash,** *Radius Global Solutions,* Fair Lawn, NJ; **Michael A. Hynum,** *Hynum Law,* Harrisburg, PA; **Don B. Scott,** *Wright Holmes Law List,* Katonah, NY

12:15 – 1:30 p.m. LUNCH, WARREN PINCHUCK AWARD AND EASTERN REGION BUSINESS MEETING

1:30 – 2:30 p.m. ETHICAL TIPS FROM MOVIES AND TV LAWYERS – PART 2

ETHICS CREDIT

Ethical legal actions are at the core of successful law-related business endeavors. In an entertaining and informative way, this presentation will use television and movie clips to demonstrate ethical issues and apply the model rules to provide guidance. Attorneys, agencies and forwarders will find tremendous value, insight, and education in this presentation, which will benefit your business, improve your caseload, and illustrate the value of using a CLLA vetted and approved attorney. CLE CEU (1 hr)

PANELISTS: **Ben Farrow,** *Anderson, Williams & Farrow,* Montgomery, AL; **William H. Thrush,** *Friedman, Framme & Thrush, PA,* Owings Mills, MD

2:30 – 2:45 p.m. NETWORKING BREAK

2:45 – 4:00 p.m. ETHICS AND ETIQUETTE IN THE COURTS: A VIEW FROM THE BENCH

ETHICS CREDIT

Join us for this insightful and engaging program on the critical issues of ethics and courtroom decorum This program delves into actual cases where ethical dilemmas and courtroom etiquette played pivotal roles. The discussion will also explore the often-overlooked but essential aspects of courtroom etiquette, providing valuable lessons for attorneys on maintaining professionalism and respect in the judicial process. A brief discussion on the use of artificial intelligence in documentation presented to the court will be had, in particular as it relates to Expert Reports. Judge Beckerman will also discuss her "Pet Peeves", such as lawyers being unprepared or submitting insufficient evidence. CLE CEU (1.25 hrs)

SPEAKER: **Hon. Lisa G. Beckerman,** *US Bankruptcy Court, Southern District of New York, NY*

4:00 – 5:00 p.m. RECEPTION

5:30 p.m. DINNER ON YOUR OWN

8:00 p.m. **NIGHTCAP Network with fellow attendees. Cash bar.**
Reservoir • 70 University Place, New York, NY 10003 • (212) 475-0770

Presenters

Robert Ash is a seasoned veteran of the collection industry; with nearly 30 years' experience in Accounts Receivable Management, Consumer and Commercial Debt Collections. His longstanding career with Allen, Maxwell & Silver, (AMS), now the Commercial Business Division of Radius Global Solutions, began in 1997, when Robert joined the collection team. After six years of delivering exceptional recovery results and service to AMS' clients, Robert was promoted to Legal Department Manager. Robert's financial expertise and strong communication skills provide a seamless transition from collections to litigation. Robert has developed and cultivated close associations with a network of collection attorneys throughout the country, as well as clients, ensuring AMS' clients have the best representation to meet their legal needs and protect their rights as creditors.

He is the Creditor's Rights representative on the Board of Governor's for the Commercial Law League of America (CLLA) and actively participates within the CLLA's Eastern Region.

Hon. Lisa G. Beckerman was sworn in as a United States Bankruptcy Judge for the Southern District of New York on February 26, 2021. She received an A.B. from University of Chicago in 1984, an M.B.A. from University of Texas in 1986 and a J.D. from Boston University in 1989. From May 1999 until she was appointed to the bench, she was a partner in the financial restructuring group at Akin Gump Strauss Hauer & Feld LLP. From September 1989 until May 1999, she was an associate and then a partner in the bankruptcy group at Stroock & Stroock & Lavan LLP. Prior to her appointment, she served as a co-chair of the Executive Committee of UJA-Federation of New York's Bankruptcy and Reorganization Group, a co-chair and as a member of the Advisory Board of the American Bankruptcy Institute's New York City Bankruptcy Conference, and a member of the Board of Directors of the American Bankruptcy Institute from 2013 through 2019.

She is a Fellow and a Member of the Board of Directors of the American College of Bankruptcy, the National Conference of Bankruptcy Judges (NCBJ) and was a member of the 2021 NCBJ Education Committee. She is a member of the Dean's Advisory Board for Boston University School of Law. She is a member of the Board of Directors of Tina's Wish.

Ben Farrow was born in west Texas and raised in Colorado, Idaho and Louisiana attending Tulane University and the Louisiana State University for Law School. He worked as deckhand on the Mississippi River and in the Gulf of Mexico to pay for college and law school. After graduation and passing the Louisiana State Bar in 1992 he began his legal career as an Admiralty lawyer in New Orleans. He subsequently moved to Alabama and passed the Alabama Bar exam in 2000. He practiced as an insurance defense attorney for a few years and then found work at his current firm in 2002, becoming a partner in 2006. In 2015 he obtained his license to practice in Mississippi and the firm opened its Jackson office that same year.

Ben's involvement with the Commercial Law League of America started with his current firm when he was introduced to the League by some colleagues. He was astonished at how well it fit his practice. He subsequently became interested in leadership in CLLA and was appointed the Education Chair. He has held that role for the last two years.

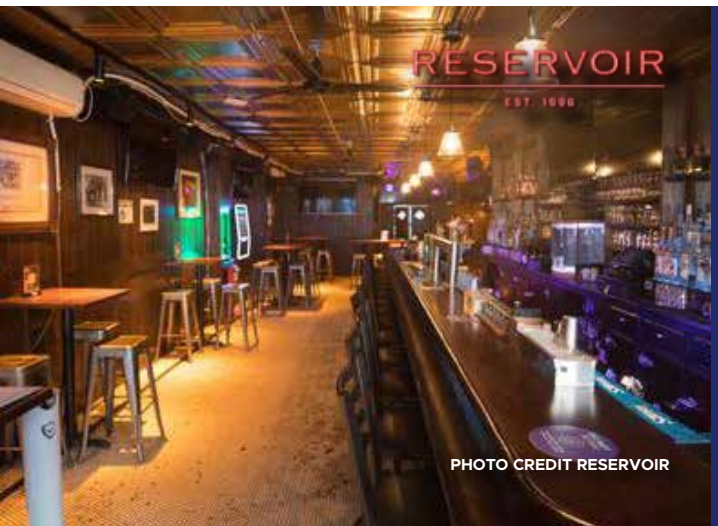


PHOTO CREDIT RESERVOIR

NETWORK

Thursday, November 7, 2024

8:00 p.m.

Nightcap

Complete the conference experience by networking with fellow attendees. CASH BAR

Reservoir
70 University Place
New York, NY 10003
(212) 475-0770

Presenters

Richard E. Grayson received his B.S. from the Boston University College of Communication in 1970, his J.D. from Brooklyn Law School in 1978 and was admitted to practice by the Second Department in 1979. Other admissions include the United States Supreme Court (1982) and the United States District Courts for the Southern District (1979) and Eastern District of New York (1979).

He worked for the New York State Ninth Judicial District Grievance Committee in White Plains from 1978 to 1982. Since then, he has been in private practice in White Plains counseling attorneys with ethical problems, defending attorneys who are being investigated or prosecuted by the various grievance committees throughout the state, representing law school graduates who have been charged with cheating on the New York State bar exam, and assisting bar applicants who are under consideration by the Character and Fitness Committees. He also represents judges before the State Commission on Judicial Conduct.

He has also testified as an expert witness and researches and writes ethics opinions for lawyers and law firms.

As an individual course provider certified by the New York State Continuing Legal Education Board, he has presented or has been a panelist at more than 250 CLE ethics programs for attorneys, judges, and law school graduates. He has been chosen as one of the New York area's "Best Lawyers" since 2012 in the category of Ethics and Professional Responsibility Law and is rated "AV" by Martindale-Hubbell.

He is a member of the New York State Bar Association Committee on Professional Discipline and the Association of Professional Responsibility Lawyers (the national organization of ethics counsel), and is the newly retired manager and the occasional first baseman and pitcher on the New Rochelle Bar Association softball team.

Michael A. Hynum is an Attorney licensed to practice law in all courts of the Commonwealth of Pennsylvania, as well as US Federal Courts in the Middle and Eastern Districts of Pennsylvania, the US 3rd Circuit court of appeals and the United States Supreme Court. He is a resident of Dauphin County and is a member of the Dauphin County and Pennsylvania Bar Associations.

Born in Lebanon County, Attorney Hynum attended Annville-Cleona High School. He went on to attend Penn State University and obtained his Law Degree from the Widener University School of Law in Harrisburg, Pennsylvania.

Attorney Hynum spent approximately eleven years working in the long-term health care industry, acting as Chief Executive Officer of a company providing care and services to elderly residents of Central Pennsylvania. He is a licensed Nursing Home Administrator, has served as administrator of a Personal Care Home and has experience in Adult Day Care Administration as well.

Hynum began his legal career with a Harrisburg-based Firm specializing in the representation of Long-Term Care facilities and in June 2004 founded his own Firm, Law Offices of Michael A. Hynum. In September 2006, upon hiring an additional attorney, the Firm name was changed to Hynum Law. Mike has considerable experience in both running and representing small businesses. Hynum currently focuses his practice on the representation of health care providers, as well as debt collection, administrative and governmental law, labor law, general business law, and litigation.

Marc Miceli's practice focuses on all areas of insolvency law, with a special emphasis on state court general assignments for the benefit of creditors' proceedings, federal bankruptcy proceedings, corporate liquidations, asset recovery and creditors' rights. As part of his practice, Marc routinely represents court-appointed fiduciaries such as assignees, receivers and chapter 7 bankruptcy trustees in state and federal court proceedings where he serves as counsel in complex litigation involving contract disputes, debt collection, fraud, and preference and fraudulent transfer litigation.

Presenters

Joseph A. Molinaro, born in Passaic, New Jersey, graduated from Upsala College in 1990 with a BA in Political Science and History. He graduated from the Thomas M. Cooley Law School in 1993 with a Juris Doctor degree. He was admitted to the New Jersey State Bar in 1994, the United States District Court for the District of New Jersey in 1997 and the United States Court of Appeals for the Third Circuit in 2019. He is a member of the Bergen County Bar Association and the Commercial Law League of America. Mr. Molinaro established his own firm in 1999 and represents corporations in pursuing creditors' rights issues including debt collection and business litigation. His firm's service area includes all but the most southern counties within the State of New Jersey. His law firm is an associate member of the International Association of Commercial Collectors, Inc. and he is an affiliate member of the Commercial Collection Agencies of America. He is a member of the Executive Council of the Creditors Rights Section of the CLLA. He is the current chair of the CLLA Eastern Region. Mr. Molinaro has reported decisions in Global Landfill Agreement Group v. 280 Development Corp., D.N.J. 1988, 992 F. Supp. 692, and MSKP Oak Grove, LLC v. Venuto 875 F.Supp.2d.426 (D.N.J.2012). He has contributed articles to the Commercial Law World, magazine of the CLLA.

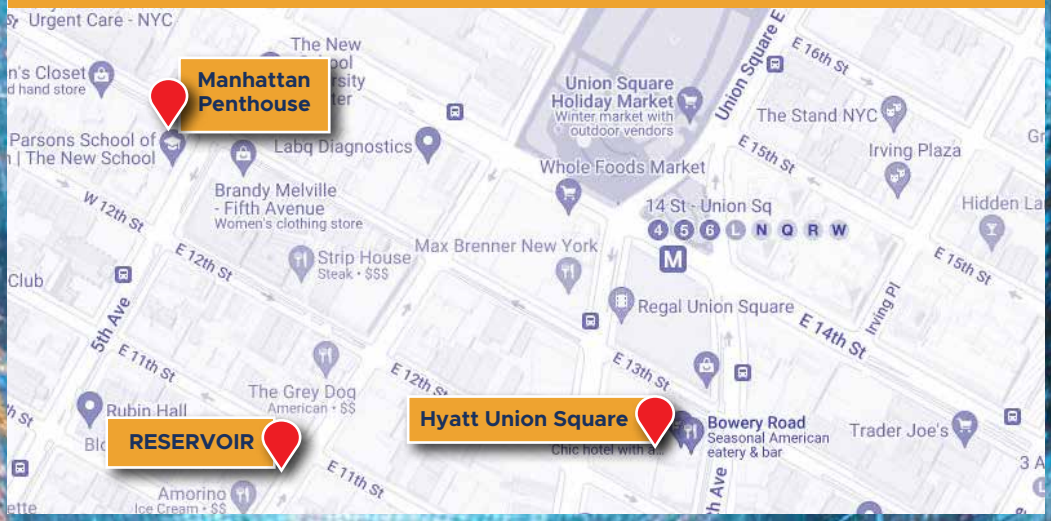
Don B. Scott is the president of Wright Holmes Inc. Since 1913, Wright Holmes has published a directory of commercial law firms in service to the creditor's rights community. Don joined the industry after graduating with a bachelor's degree from Vanderbilt University in Economics and Business Administration. He has held numerous leadership positions in the industry including The Board of Governors of the Commercial Law League, Chairman of the Eastern District of the CLLA, President of the Association of Law List Publishers.

He has participated in three strategic planning conferences over the last 30 years for the CLLA. He has been a featured speaker at the American Bar Association, the NACM Collectors Association Conference, as well as numerous CLLA Education Programs. He was instrumental in creating the bonding insurance program in use by members of the Association of Law List Publishers

During summers while a student at Vanderbilt Don was a salesman for CST company, a national commercial collection agency. In his community of Bedford in New York's Westchester County he served two terms as a Town Councilman. Previously he served three terms as the president of his local school board. He is an avid golfer and an instrument rated pilot.

William Thrush is a shareholder and the Managing Partner of Friedman, Framme & Thrush. Bill is an experienced trial attorney and has tried cases at all levels of court throughout the state of Maryland, as well as the District of Columbia and the Commonwealth of Virginia. Bill's practice is currently focused on Banking and Commercial Finance, Commercial Loan Workout, Creditor's Rights, and Corporate General Counsel Portfolio Management. In addition to his current practice focus, Bill has substantial experience in Contract Law, Personal Injury, Workers' Compensation, Family Law, and General Litigation. In his spare time, Bill enjoys snowboarding, mountain biking, coaching youth lacrosse, scuba diving, and playing guitar.

CLLA EASTERN REGION CONFERENCE EVENT LOCATIONS



FOR MORE INFORMATION

Contact Dawn Federico at 312-240-1400 or by email at dawn.federico@clla.org or visit clla.org/events.

Thank You Champions!

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CHAMPIONS SILVER — Association of Law List Publishers

CHAMPIONS SILVER — BarnettGarcia

CHAMPIONS SILVER — Law Offices of Gary A. Bemis

CHAMPIONS SILVER — Taroff & Taitz Attorneys at Law

CHAMPIONS BRONZE — ANTROYA Debt Collection & Law Office Turkiye-USA

CHAMPIONS BRONZE — BD Bristol & Dubiel LLP Texas Collection Lawyers

CHAMPIONS BRONZE — Friedman Framme Thrush Attorneys at Law

CHAMPIONS BRONZE — Gottlieb Ostrager LLP

CHAMPIONS BRONZE — Weltman Weltman, Weinberg & Reis Co., LPA

CHAMPIONS BRONZE — Wetherington Hamilton Attorneys at Law

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