

CLW

COMMERCIAL
LAW WORLD
MAGAZINE

JANUARY/FEBRUARY/MARCH 2024
VOL 38 / ISSUE 1

An Official Publication of the Commercial Law League of America



INTERNATIONAL ISSUE

ARTICLES



Collecting Debts Under Polish Law

Jerzy Gawet, Esq. & Aleksander Chojnacki



Enforcing a U.S. Judgment in Mexico: Hidden Rules on Homologation

Romelio Hernandez



Recent Regulatory Updates in MENA Impacting Debt Recovery

Ayman Al-Wadi



The New Italian Insolvency Code

Flavio Primiceri



Litigation in Brazil - The Difficulties & Alternatives

Octavio Aronis



Positive Effects of Covid-19 on the Debt Collection Market in Turkey

Ayse Burcu Arslan Demirtas



Courtroom Attire in Canada

Richard J. Payne



Florida Law's Ambiguities Involving Personal Guarantees

Kaitlyn H. Ford

LEAGUE VIEWS

- 2 FROM THE CO-CHAIR
- 6 MESSAGE FROM PRESIDENT
- 7 VIEWPOINT
- 8 HEARD & OVERHEARD
- 12 SOUTHERN REGION CONFERENCE PHOTOS
- 13 HILL DAY PHOTOS

INDUSTRY INFORMATION

- 9 TALES FROM THE FRONT
- 42 MUCH ADO ABOUT NOTHING

OUR TEAM

BOARD OF ASSOCIATE EDITORS

Wanda Borges
CO-CHAIR
Syosset, NY

Beau Hays
CO-CHAIR
Peachtree Corners, GA

Peter Gannott
Louisville, KY

Michelle Gilbert
Tampa, FL

Lee Mendelson
Sherman Oaks, CA

Amy L. Pona
Golden Valley, MN

Matthew Weisberg
Morton, PA

Editorial staff –
info@ccla.org

Linda Herbst
EDITOR
Rolling Meadows, IL

FROM THE CO-CHAIR

"The fast freight of time made the years hurry by

Like the crossties in an old hobo song.

'Keep your eyes wide' Dad said with a smile,

"The ride just don't last all that long."

—Mike Cross, *"Green of His Eyes"*

Holy cats! It is already 2024 and we are past the point where this year's Resolutions have all fallen by the wayside. (I have an annual Resolution which I usually make stick— not to write 2023 on a check. You see the trick is to set the bar really low.) The speed at which the freight train of life is traveling seems only to accelerate. One result is that there always seems to be a new deadline for putting another issue of this publication to bed.

It probably seems that way to the handful of regular contributors too. Wasn't it just last week that I sent a friendly reminder that their last column was due (or overdue)? And so I wanted to give a special note of thanks to these folks, along with the usual notes about the issue in your hand. Tim Wan has been banging out his *Tales from the Front* for a decade now and it is now five years that Emory Potter has added his version of *Tales*. I have it on good authority that there are some people who don't really read anything else in these pages (which I guess means that they aren't reading this), but even if that is true, they are getting some value. I'll say again that *Heard and Overheard* was always one of my favorite reads in each issue, and I am glad that Wanda Borges has undertaken to keep that tradition alive too. And I always look forward to what our current President thinks should be shared with the League and to Phil Lattanzio's commentary about the state of the organization.

We are pleased to present an *International* issue—filled with articles from members around the world, members of the League and members of the IACC. Debt Collection in Poland (no jokes; those are so 70s). Judgment Enforcement in Mexico. New Debt Recovery Rules in the Middle East/North Africa. The New Italian Insolvency Code. Litigation in Brazil. How COVID has impacted debt collection in Turkey. And of particular interest to me as a student of history and lover of liturgy, Courtroom Attire in Canada.

There is another article in this Issue that we are proud to publish. It is the initial winner of the Southern Region Essay Writing Competition. Kaitlin Ford, a student at Stetson University College of Law, writes on the effectiveness of personal guaranties in Florida. Informative and well-written, Kaitlin's article is a genuine contribution to the magazine. She received the Award at the Southern Region's meeting held on February 10. The Southern Region has started the Essay Competition as a means of reaching beyond the existing membership and getting the League's name out there. Next, we need to expand it. ■



Beau Hays
Co-Chair of the Board
of Associate Editors

Beau

CALL FOR WRITERS

The Commercial Law League of America and CLW magazine are looking for articles from our membership. We know many of you are subject matter experts in one field or another and we are hoping you will be willing to share your knowledge with your fellow members. **Our next issue, April/May/June is focused on Trending News. Submission deadline: April 15.** If you are interested in being a contributing author for CLW, please contact Beau Hays at beau@hayspotter.com.

GET DISCOVERED!

CLW

Advertising Opportunities

For more information contact us at info@ccla.org